
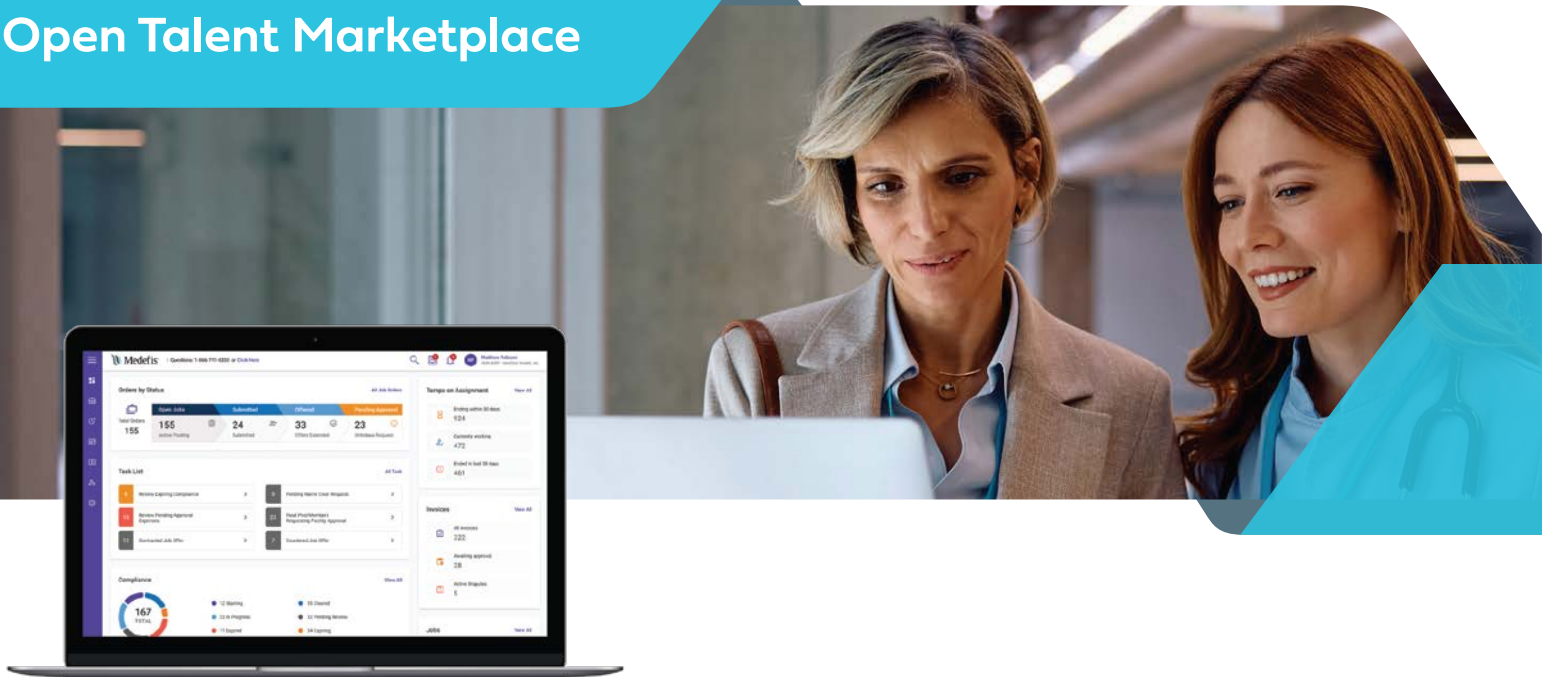


# Open Talent Marketplace



**Fast, Flexible, &  
Transparent Staffing**

# Open Talent Marketplace



## Source Top Clinical and Non-clinical Staff Faster Through Open Talent Marketplace

Through WHA's partnership with Medefis, members are empowered to take control of their staffing strategy, completely free of charge and without the complexity of traditional vendor models.

### Why Members Choose Medefis



#### No-cost Access to Talent

Their supplier-funded model means zero cost to your facility. You gain full access to a nationwide network of 900+ pre-vetted staffing agencies without paying a platform fee.



#### 24-hour Setup

Get up and running in just one day. Their streamlined onboarding process ensures you can start sourcing qualified candidates immediately, no delays, no red tape.



#### Faster Hiring, Better Fill Rates

Whether you need clinical including locums, non-clinical, per diem, contingent or permanent staff, their platform accelerates time-to-fill and improves hiring outcomes.



#### Competitive, Market-driven Pricing

Their bid-driven marketplace ensures fair, transparent rates. You stay in control of your staffing costs while benefiting from real-time market data and rate visibility.



#### Simplified Vendor Management

One contract gives you access to hundreds of agencies. Say goodbye to vendor chaos and hello to centralized, vendor-neutral staffing operations.

## Client Success Story

A health system partnered with Medefis to modernize its staffing strategy. By implementing the Open Talent Marketplace technology, the organization gained enterprise-wide transparency, improved operational efficiency, and expanded access to talent. The rollout enabled the health system to leverage real-time market data, streamline hiring processes, and better manage costs across its facilities.

### Success Metrics



**81%** of all posted jobs received a submission in 24 hours or less.



**9.4** average candidate submissions received per job posting.



**21%** reduction in average bill rates - \$115 to \$91.



**92%** fill rate over the last quarter and **102 total positions filled**.



Enhanced hiring and interview processes to build a quality candidate pool.

## WHA Member Testimonial

*"Working with Medefis as a partner enhances our staffing capabilities. Medefis' document requirements for participating staffing agencies speeds up the hiring and on-boarding processes for our hospital. Most importantly, the flexibility of converting travelers to full-time staff members helps us fill otherwise hard to fill positions with a sense of confidence in the candidates. We have had a great experience using Medefis as a recruiting tool."*

- Randy Crews, MBA, SPHR, Director of Human Resources, Pioneers Medical Center



# Open Talent Marketplace Advantages



## What Are the Advantages?

- 24/7 on-demand access to the single largest pool of talent suppliers in the United States.
- Master Service Agreement provides access to pre-vetted suppliers and standardized terms.
- User-friendly interface and dashboards.
- Time-tracking management.
- Consolidated invoicing available.
- Simple, focused reporting.
- Easy extensions and redeployment.
- Supplier-funded marketplace; no cost to the facility.



Control of  
Your Hiring Process



Visibility with  
Automated  
Dashboards



On-demand  
Reporting



Greater  
Efficiency



Ease  
of Use



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**Schedule your personalized demo today to discover how Medefis can help you reduce costs, accelerate hiring, and simplify vendor management, all at no cost to your facility.**

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