Medefis™

WHA
WESTERN HEALTHCARE ALLIANCE

Open Talent Marketplace

Fast, Flexible, & Transparent Staffing

Open Talent Marketplace

Source Top Clinical and Non-clinical Staff Faster Through Open Talent Marketplace

Through WHA's partnership with Medefis, members are empowered to take control of their staffing strategy, completely free of charge and without the complexity of traditional vendor models.

Why Members Choose Medefis

No-cost Access to Talent
Their supplier-funded model means zero cost to your facility. You gain full access to a nationwide network of 900+ pre-vetted staffing agencies without paying a platform fee.

24-hour Setup
Get up and running in just one day. Their streamlined onboarding process ensures you can start sourcing qualified candidates immediately, no delays, no red tape.

Faster Hiring, Better Fill Rates
Whether you need clinical including locums, non-clinical, per diem, contingent or permanent staff, their platform accelerates time-to-fill and improves hiring outcomes.

Competitive, Market-driven Pricing
Their bid-driven marketplace ensures fair, transparent rates. You stay in control of your staffing costs while benefiting from real-time market data and rate visibility.

Simplified Vendor Management
One contract gives you access to hundreds of agencies. Say goodbye to vendor chaos and hello to centralized, vendor-neutral staffing operations.

Client Success Story

A health system partnered with Medefis to modernize its staffing strategy. By implementing the Open Talent Marketplace technology, the organization gained enterprise-wide transparency, improved operational efficiency, and expanded access to talent. The rollout enabled the health system to leverage real-time market data, streamline hiring processes, and better manage costs across its facilities.

Success Metrics

81%
of all posted jobs received a submission in 24 hours or less.

9.4
average candidate submissions received per job posting.

21%
reduction in average bill rates - **$115 to $91.**

92%
fill rate over the last quarter and **102 total positions filled.**

Enhanced hiring and interview processes to build a quality candidate pool.

WHA Member Testimonial

"Working with Medefis as a partner enhances our staffing capabilities. Medefis' document requirements for participating staffing agencies speeds up the hiring and on-boarding processes for our hospital. Most importantly, the flexibility of converting travelers to full-time staff members helps us fill otherwise hard to fill positions with a sense of confidence in the candidates. We have had a great experience using Medefis as a recruiting tool."

- Randy Crews, MBA, SPHR, Director of Human Resources, Pioneers Medical Center

Open Talent Marketplace Advantages

What Are the Advantages?

- 24/7 on-demand access to the single largest pool of talent suppliers in the United States.
- Master Service Agreement provides access to pre-vetted suppliers and standardized terms.
- User-friendly interface and dashboards.
- Time-tracking management.
- Consolidated invoicing available.
- Simple, focused reporting.
- Easy extensions and redeployment.
- Supplier-funded marketplace; no cost to the facility.

Control of Your Hiring Process | **Visibility with Automated Dashboards** | **On-demand Reporting** | **Greater Efficiency** | **Ease of Use**

WHA
WESTERN HEALTHCARE ALLIANCE

Collaborating to **Improve Rural Healthcare** | **wha1.org**

Schedule your personalized demo today to discover how Medefis can help you reduce costs, accelerate hiring, and simplify vendor management, all at no cost to your facility.

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