



PRAIRIE
HEALTH VENTURES



WESTERN HEALTHCARE ALLIANCE

Group Purchasing Program





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Group purchasing organizations combine the buying power of individual members through contracts or wholesaler agreements. WHA partners with Prairie Health Ventures (PHV) to put GPO control back in your hands. For 50 years, PHV has empowered healthcare organizations with the strength of their alliance and have now expanded beyond healthcare with their PHV Edge program for business.

Supply chain is a leading cost for healthcare companies, second only to labor. PHV members have access to national and local healthcare GPO contracts that are proven to drive down costs.

Harness the power of PHV and Premier to improve quality outcomes while safely reducing costs. It's PHV's business to build a strong and effective GPO program so you can devote your resources to administering exceptional care.

PHV has been a Certified Sponsor with Premier, Inc. since 2015. This designation indicates consistent and high-level commitment to affiliate and supplier engagement. In addition, it demonstrates the adoption of the best practices for running a prosperous affiliate program.



PREMIER

CERTIFIED SPONSOR

Premier's Standards for the Certification Process

- Dedicated focus on managing an affiliate program.
- Strategy for enhancing supplier relations.
- Process for reviewing affiliate spend analytics and generating contract uptake.
- Price activation and conversion support for affiliates.
- Process for introducing new contracts to affiliates.

Solutions that Matter

Healthcare

PHV healthcare members have access to national and local GPO contracts that are proven to drive down costs. With 50 years of experience and members in all 50 states, they can help you foster greater returns across the board.



PHV Offers Contracts from Numerous Vendors



Facilities & Construction



Food Service



Imaging & Radiation Oncology



Information Technology



Laboratory



Nursing



Office & IT



Pediatrics



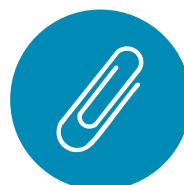
Pharmacy



Purchased Services



Surgical Services



Materials Management & Administrative Services



Much More!

AscenDrive

The AscenDrive program is aimed at improving supply chain performance rapidly. This program is designed specifically for hospitals and achieves better pricing than volume-driven tier pricing programs.

Participants Benefit From

- Best pricing from sole source, highly committed contracts.
- Benchmarking against top performers.
- Knowledge sharing with peers and industry leaders.

In addition to these things, PHV provides administrative support that identifies, verifies, and activates these contracts for each member. Routine communication, including frequent vendor meetings and contract status updates are provided to enable and support members in reaching the supply chain objectives.



Capital & Construction Services

Capital and Construction Services is a technology management firm that serves existing medical facilities and those under construction. Their bottom line is reducing capital equipment costs. **Users on average identify 18% savings through their services.**

PHV members can access the Capital and Construction Services database to research capital costs, help create budgets, research market trends, and ultimately make more informed decisions finding savings for your organization.

For your next construction project, they can assist by managing equipment budgeting, procurement, specifications, space planning, and interior design. Additionally, they provide consulting services to assist with procurement policies and procedures.

Contract Analysis

A lot of being in a GPO is comparable to having a membership at a “big box” shopping club; but at PHV, they have knowledgeable support staff that can help you analyze your spending.

Using tools like Supply Chain Advisor, they help ensure that you are on the optimal contracts for your organization. PHV acts as your liaison with suppliers should issues arise with pricing or contract compliance, or if you just want something clarified, their support staff is here for you.



Non-healthcare / PHV Edge

Get buying power for products you use, that scales to fit your needs.



Sharpen Your Buying Decisions with PHV Edge

PHV helps organizations reduce costs on products and services they use every day. PHV Edge gives you access to over 200+ suppliers in 75+ categories using competitive GPO contracts from our vast network of partners. They offer contracts in a variety of categories, including: administrative and HR, office and business supplies, technology, housekeeping, facilities, and dietary needs.

PHV's national and local expertise helps your organization manage cost, improve your supply chain efficiency, and achieve your business goals. Regardless of your industry, PHV believes you shouldn't have to handle purchasing decisions alone.

PHV Edge Saves You Time & Money

Offering GPO Contracts from Numerous Vendors:



Administrative & HR

- Background Check Services
- Staffing & Executive Recruiting
- Moving Services & Vehicle Rental Services
- Employee Discounts



Facilities

- Equipment Liquidation & Related Services
- Furniture & Systems, Casegoods, Seating & Accessories
- Maintenance, Repair, & Operations
- Paint & Related Supplies



Dietary

- Equipment & Repair
- Distribution
- Management
- Vending



Housekeeping

- Can Liners
- Housekeeping Products
- Laundry Products & Maintenance
- Paper & Janitorial Supply Distribution



Office & Business Supplies

- Credit Card Services
- Managed Print Services, Devices & Accessories
- Office Supplies
- Postage Meters & Mailing Services



Technology & Telecommunication

- Cellular Voice & Data Services
- PC Hardware & Software Resellers
- Television Systems & Services

PHV Edge provides buying power with GPO contracts in over 75 popular categories.



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PHV offers contracts in thousands of categories from hundreds of vendors. They work with Premier, Inc., a national GPO to offer services from large-scale vendors. They also contract with local vendors because they value the personal relationships they've built with companies over the years.

Because PHV is owned and directed by members, they make all decisions with you in mind. In addition to saving on products and services, GPO membership can save time for your purchasing department. Their staff is proactive, and highly responsive. They get to know your business and make data-driven recommendations on the contracts that would best suit your needs. Furthermore, PHV advocates on your behalf to vendors, ensuring that you are always satisfied with the services you receive.

A group purchasing organization (GPO) is a network of organizations that use the combined purchasing power of its members to drive down costs on the things that help them run. By joining a GPO, a business can access discounts on products, services, and supplies that it uses every day.

GPOs are often leveraged in the healthcare industry, where supplies are needed in large quantities and need to be restocked frequently. However, many organizations can benefit from GPO membership, because PHV's portfolio includes all things businesses need such as administrative, facilities, office supplies, technology, and more.

About Prairie Health Ventures

Since the 1970's, Prairie Health Ventures has sought to help smaller, more remote hospitals and healthcare organizations remain independent. Now an alliance of over 50 hospitals and 600+ affiliates, PHV is focused on creating a customizable portfolio of services to help members progress, even as the industry changes.



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Reach out today to learn more & see how much money you can save!

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