

BUILDING LEADERS, TRANSFORMING HOSPITALS, AND IMPROVING CARE

We know you are committed to improving patient care and maintaining viability for your facility, however, it can be difficult managing everything on your plate, especially in a rural hospital. With increasing regulatory demands, and requirements to do more with less, you may be seeking support to help you while considering your bottom line.



As a Western Healthcare Alliance (WHA) member, you have access to that kind of support through our preferred partner, HealthTech. They understand rural healthcare and have worked in rural facilities. As former hospital leaders and executives, they know the challenges of keeping up to date with the continuous changes that occur every day.

Swing Bed Consulting. Swing beds are an important service line for critical access hospitals and are a key service line for meeting both community needs and enhancing financial performance. Unfortunately, in many Critical Access Hospitals, swing beds are under-utilized. This may be the result of staff not understanding swing bed criteria, or lack of aggressive marketing to capture referrals from acute care hospitals, or both.

HealthTech's consultants assist in developing a swing bed program or improve an existing swing bed program that is designed to meet the hospital's volume, financial and patient satisfaction goals.

Assessment: HealthTech conducts a site visit to Assess your program and identify any gaps with regulatory requirements as well as staff and provider understanding and knowledge of swing bed processes.

Development:

- Develop or revise policies and procedures.
- Develop or revise patient admission and discharge notices.
- Develop or revise job descriptions and develop staff competency.
- Provide staff and provider education. For acute care hospital swing bed programs or skilled nursing facilities, HealthTech will provide education related to the jRAVEN software and the RAI Process Minimum Data Set.
- Develop metrics for measuring program effectiveness.
- Develop a process for conducting a patient satisfaction survey upon discharge.

Support: HealthTech provides support by telephone and e-mail for up to 12 months after the initial engagement.

Growth: If you are interested in starting a swing bed program or growing your existing one, HealthTech can complete a feasibility study that includes a competitor analysis, volume and reimbursement projections, cost projections and the development of an operational plan.

Mock Surveys. HealthTech provides Mock Surveys to assess survey readiness including organizations accredited by the Centers for Medicare and Medicaid Services, The Joint Commission, Det Norske Veritas, and Healthcare Facilities Accreditation Program. They provide surveys and assist with plans of correction for PPS and Critical Access Hospitals, Home Health and Hospice, Skilled Nursing Facilities, and Rural Health Centers.

Interim Placement. HealthTech can provide highly qualified Interim Executives from the C-suite to department directors. Their interims are ready to step in and provide the expertise needed to keep your operations and strategic imperatives moving forward. Professional interims are all interviewed, background checked and vetted before presentation to you. They hire professionals so that you do not have to worry about payroll, benefits, or taxes. They take care of it for you so that you can focus on the needs of your hospital. With over 400 qualified executives in their interim pool, HealthTech can typically place an interim within ten days or less.



Care Coordination. A Care Coordination program that is incorporated into the Primary Care practice workflow can both increase reimbursement and position the practice for population health.

Healthtech assists with implementing a Care Coordination model by:

- Assessing the current primary care practice workflow and evaluating the Medicare revenue potential for the practice.
- Assisting with the developing of a plan for implementation of team-based care focusing on Chronic Care Management, Behavioral Health Integration, Annual Wellness Visits, and Advance Care Planning.
- Assisting with the implementation of the CrossTX communication and tracking tool, including application setup, policy and procedure development, and training to allow the practice to bill for chronic care management.
- Providing ongoing support, networking and education to care coordinators in the practice.

Executive Recruiting. HealthTech's staffing approach is mission-critical. Build the best performing teams in healthcare through the effective use of people, the right process and the best technology. HealthTech healthcare recruiters have 45 years of experience and a strong understanding of correctly matching the skills of senior executives to hospitals across the country. They have placed hundreds of executives in hospitals ranging in size from 25 beds to 1000 beds.



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Collaborating to Improve Rural Healthcare
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Reach out today to see how HealthTech can help your organization.

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