

## WHEN YOUR LEASING PARTNER KNOWS YOUR BUSINESS AS WELL AS THEY KNOW LEASING. THAT'S THE STATE OF THE UNION.

We understand managing your fleet can be time consuming and expensive. Western Healthcare Alliance (WHA) partners with Union Leasing to help ease the stress of managing your fleet. Union Leasing's personal service, care, and expertise allow you to rest easy, knowing that everything will be done right, your concerns are addressed, and you'll have more time to focus on taking care of your patients. And they can save you money!



### What makes Union Leasing different? Just about everything!

Union Leasing offers industry-leading technology, a wide variety of innovative products, and years of experience and industry expertise. But what really sets them apart is the high-touch, individualized personal service they provide each client. At Union Leasing, you know the person on the other end of the phone, and that person knows your business. And they know how to take care of your most urgent challenges, complex decisions, and long-term planning so your fleet will run more efficiently and effectively.

#### Leasing vs. Ownership

Does leasing make sense for your organization? It's an important decision and can be complicated. Union Leasing's experts can walk you through all the variables to consider so you can balance the benefits of both ownership and leasing to ensure you can make the right decision for your organization. If leasing is right for you, Union Leasing will help you maximize the benefits.

#### Customized Vehicle Fleet Leasing Management Solutions

- Flexible open-end leases, with fixed or floating options
- Vehicle acquisition, factory ordering, and dealer stock locating
- Online client portal for direct access to fleet data
- Consultative services
- Fleet and driver level administrative and operations support
- Remarketing
- Vehicle rentals

Union Leasing also offers add on services to take even more off your busy plate.

#### Fuel Management Program

Union Leasing's Fuel Management Program does a lot more than just help manage fuel costs. It also helps make your job easier. Accessing real-time data provides live updates on transaction activity, history, and purchase details, so you can manage your fuel card spend while lightening the administration workload. The Union Leasing Fuel Card gives your drivers the freedom to get fuel at just about anywhere in the US. All they have to do is swipe and go.

## Maintenance and Emergency Roadside Assistance Programs

With Union Leasing, you can choose from a variety of options that work for your business and budget. You'll never pay for anything you don't need or go without services you do. And their dedicated Account Managers will work with you to ensure you have the most effective, efficient maintenance program.

- **Preventative Maintenance Program.** Keep your fleet in optimal running condition at minimal cost. Regular maintenance catches small problems before they become big ones, and ensures targeted maintenance is performed at the appropriate intervals. It also eliminates out-of-pocket expenses for drivers.
- **Emergency Road Assistance.** Everything is covered under this 24/7 program, from running out of gas to flats and other repairs, so you never have to worry.
- **National Accident Program.** If one of your vehicles is in an accident, you can rest assured that they'll get a safe vehicle to your driver as soon as possible.



## Titles, Tags, and Tax Management

Taking care of titles, tags, and taxes is one of the most important responsibilities of any fleet management company. It requires an ongoing, dedicated commitment and attention to the smallest details to remain compliant. Union Leasing has developed a comprehensive three-part program to make certain your vehicles remain in good standing. The 3T Program takes care of everything, so you don't have to worry.

- **Title Management.** Every title is securely stored at their corporate office for safekeeping and quick, reliable turnaround.
- **Tag Management.** When it comes to tag management, timely registration is critical. They provide complete management of all initial tag procurements, documentation, and distribution.
- **Tax Management.** Union Leasing carefully manages administration of all applicable property, sales, and use taxes. Plus, tax fees for waste, tire, ad valorem, and excise taxes. They do it all for you, including filing the paperwork, paying the fees, and providing a smooth pass-through.

What really sets Union Leasing apart? High-touch, personal service, day in and day out, to ensure your business goals are met. Reach out today to see how Union Leasing can help you manage your fleet!

### John T. Hildebrandt

Regional Sales Manager

Union Leasing

[jhildebrandt@unionleasing.com](mailto:jhildebrandt@unionleasing.com)

720.939.0079



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