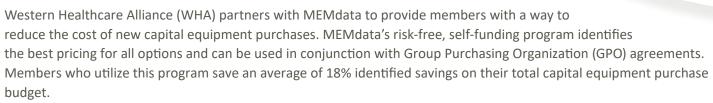


## **CAPITAL PURCHASE REVIEW**

## Reducing the cost of new capital equipment purchases

Acquiring new capital equipment can be a daunting task. You need a solution that is effective and affordable for equipment planning, and in support of new construction and routine capital equipment.





Can be used regardless of your GPO affiliation

Risk-free and self-funding program (no savings = no fee)

The most accurate price benchmarking in the nation

All types of new capital equipment investments included

Free capital equipment budgeting software

Effective and affordable equipment planning in support of new construction and routine capital equipment

Numerous web-based applications to manage total capital equipment spending

Services are guaranteed to produce savings and are completely risk-free

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## 18% AVERAGE SAVINGS

## The MEMdata process

- ▶ Member negotiates best price with vendor
- ► Member forwards the quote to MEMdata for analysis
- ▶ MEMdata issues an eRFP to the entire market
- ▶ MEMdata identifies all options at the best prices
- Member selects vendor of choice
- If member chooses the Performer Elite Program, MEMdata provides services for a fixed annual fee
- Fees to MEMdata are guaranteed to be funded by savings