

## Helping members restore and maintain strategic and financial wellness

We know our industry is engaging in massive innovation while responding to demanding regulations. This leaves members like you challenged with finding solutions that allow you to present a revolutionary patient experience while meeting evolving legislative demands. How do you position your organization to remain solvent while seeking new avenues for growth?

As a WHA member, you have access to resources like our partner, Wipfli to help you get to the heart of the matter and address issues that stand in the way of your success. Their specialists help you and your organization see the possibilities and inspire you, when necessary, to change course. Success often hinges on finding answers to these difficult questions:

- Are you capturing all reimbursements available to you?
- Are your services, facilities, and technology systems in alignment to support triple-aim care delivery processes?
- Are you prepared for total cost-of-care contracts with payors?
- Is your information technology providing correct information for you to make strategic decisions?
- Which service lines are/are not profitable?
- Are you providing the right services for your community's needs?
- How can you better manage and track physician/staff relations?

### Critical Access Hospitals

Understanding and managing the financial health of your critical access hospital is vital to remaining a necessary resource for healthcare in your community. You also need to consistently look for ways to grow the services provided by your hospital. Wipfli's team of critical access hospital professionals understand the challenges you face. They draw on the successes achieved at critical access hospitals throughout the nation to build solutions targeting your exact needs.

### Audit & Accounting

Does your current firm support your auditing needs with decades of experience in the healthcare industry and understand the areas of greatest risk for your organization? Wipfli's talented, healthcare-focused audit and accounting professionals will assist you with financial reporting and cost-accounting systems, financial statements, internal audits, assurance services, and temporary personnel, all based on your exact needs.

### 340B Program Compliance

Do you want a 340B drug pricing compliance program that delivers more value? Wipfli's thorough compliance assessments will help ensure accurate and consistent monitoring, but also uncover time and cost-saving insights.



## Reimbursement/Medicare & Medicaid Cost Reporting

Clear understanding of reimbursement issues is paramount when evaluating reimbursement services. Wipfli's team stays current with pending legislation and Medicare and Medicaid rule changes that may impact your organization. Their team of reimbursement specialists respond to data requests from government auditors, advise on circumstances affecting reimbursement and compliance, defend against adverse or improper audit adjustments, and advise on cost report settlements.

## Tax Planning & Compliance

Wipfli's health care compliance team brings real world experience to the changing landscape of federal, state, and local tax law, while developing strategies to meet short and long-term needs. This proactive approach works to diffuse problems early, eliminate surprises, and convert would-be challenges into opportunities.

## EHR Assessment & Implementation

What is your objective for installing a new EHR system? A simple question, but one that will guide us to help you select the best system to meet your needs. Wipfli has extensive experience in the selection and implementation of EHR systems, but better yet, they know what questions to ask and how to turn the complexity of this process into new opportunities for your organization.

## Capital & Facility Planning

As a high growth organization within an ever-changing healthcare landscape, it's likely that you are challenged by many questions when planning for the future. Wipfli utilizes a combination of market, financial, and reimbursement data to support your strategic business decisions.

**The right answers  
at the right time**



WESTERN HEALTHCARE ALLIANCE

**wha1.org** *Collaborating to Improve  
Rural Healthcare*

Wipfli truly cares about your organization's sustained existence and is committed to helping you achieve positive financial results. Reach out today to see how they can help you develop new initiatives to help ensure healthcare continues to be valued and trusted in your community.

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