

A circular inset image showing a silver stethoscope resting on a stack of US dollar bills, with the text 'EARLY-OUT SELF-PAY' overlaid in bold black letters.

## EARLY-OUT SELF-PAY

## Billing solutions for clients

We know your hospital may not have the resources to pay a dedicated team focused solely on billing. Often the staff you do have, wear many hats and don't always have sufficient training to provide all of the options available to patients.

AR Services (ARS) can help! ARS is a self-pay billing, payment plan management, and medical financing company owned and directed by hospitals. Hospitals can customize a program that fits their individual policy and ensures the bills are sent in a timely manner.

“AR Services monitors all Grand River District's self-pay accounts after 30-days of final bill. AR Services screens the patient(s) for possible charity care; works within the financial policy and procedures of the facility.

*Grand River Hospital district is a small rural facility that does not have the staff to work all the self-pay accounts. Without AR Services working within our boundaries and offering patient-friendly services, we would not have the success we have been experiencing.*

— Lee A. Canterbury  
Director Patient Financial Services  
Grand River Health

### Program Solutions

- ▶ **30-Day Program** acts as a buffer between in-house billing and bad debt collections. We send statements, create and manage payment plans and post payments in our office.
- ▶ **60-, 90-, & 120-Day Program** augments your in-house collection cycle. We contact patients regarding their accounts via monthly phone calls and statements. Through these programs, we stress payment in-full as well as create and manage payment plans.
- ▶ **Medical Financing** is a payment plan option for larger balances. Patients sign a simple-interest promissory note and we manage the accounts from beginning to end including statements and follow-up. 100% of the principal goes back to the client.
- ▶ **Payment Plan Management** AR Services manages existing time-pay accounts by sending regular statements, receiving and monitoring payments, and handling all patient contact.

Pilar Mank  
Director, Outreach  
970.986.4543  
pilar.mank@hcmcolorado.com