

Delivery Solutions to Rural Healthcare

2019 Programs and Services for Members

Membership-only access to special pricing, discounts,
and value-added services

Leadership Engagement

Network consulting **WHA**
Peer Networks **WHA**
Capital campaign services
Convergent Nonprofit Solutions
Community Health Needs Assessment **HealthTechS3**

Lean culture **HealthTechS3**
Management consulting **HealthTechS3**
Rural hospital performance improvement
National Rural Health Resource Center
Governance consulting **Practical Governance Group**



Financial Strength

Healthcare Management (HCM), owned by WHA members:
Central Business Office **HCM**
Early-out self-pay **AR Services**
Medical financing **HCM**
Bad debt collections **A-1 Collection Agency**

Litigation services for collections
A-1 Collection Agency
Revenue cycle assessments **HCM**
Point of service collections training **HCM**
Coding consulting & solutions **eCatalyst**



Clinical Excellence

Population health solutions and strategies
Community Care Alliance
Reference laboratory testing **Mayo Medical Laboratories**
Laboratory Services Network **WHA**

Mock surveys **HealthTechS3**
Care coordination **HealthTechS3**
Swing Bed review **HealthTechS3**
Transitional care consulting **Allevant**



Technology Solutions

Cyber attack protection **EPC USA/FireEye**
IT security **Ironport**
KnowBe4 anti-phishing software **WHA**

Rehab documentation, practice management
software **Cedaron**



Operational Efficiencies

Group purchasing program **Premier/Adventist**
Non-acute supply chain program
Premier/Adventist/Henry Schein

Property & casualty insurance products
Lockton Companies
Capital purchase review **MEMdata**



Workforce Strategies

Employee benefits **Lockton Companies**
Health & life insurance products **Lockton Companies**
Interim placement **HealthTechS3**
Executive recruiting **HealthTechS3**
Healthcare staffing pool **Medefis**

Preferred Provider Organization **WHA**
Leadership Academy **WHA**
Workforce strategies consulting **WHA**
Unemployment cost management **Employer Representatives**



Contact us for customized solutions

Angelina Salazar, Chief Executive Officer, angelina.salazar@wha1.org