



# How Do Your IT Solutions Measure Up?

Western Healthcare Alliance understands the unique challenges your facilities face in this changing healthcare environment. We know with value-based requirements, that your IT needs must enable participation in order to be cost effective. Rural healthcare leaders should feel confident that their IT system supports their providers and helps them accomplish overall strategic objectives. "In order for rural healthcare facilities to remain independent and sustainable, they have to have a secure, streamlined process that is easy to use, exchanges data with their partners, saves money and enables participation in the value-based initiatives," said Tom Northey, WHA Vice President of IT Strategy.

Unfortunately, many hospitals have invested in expensive IT solutions that are "closed" and difficult for providers to use. Add to that all of the other demands and regulations healthcare leaders face, and ensuring that the IT system in place makes sense, often becomes a hindrance to achieving strategic objectives.

**“WHA is here to support our members. We will assess their current environment, determine gaps and needs, develop a plan of action and assist in the implementation, said Tom, “Without our members, WHA doesn’t exist. It’s my job to provide IT solutions that ensure our members remain viable and well-positioned for the future.”**

Contact Tom to learn more or schedule an appointment today.

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*With over 20 years’ experience in healthcare, Tom’s resume covers many areas, including physician/clinic management and relationships, EMR implementation, business development, strategic planning, sales, marketing, and more. Most recently Tom held a high-level position with the Colorado Regional Health Information Exchange where he was responsible for convening key healthcare stakeholders and communities to drive community adoption of HIE.*

*Tom holds a Master of Science degree in Management from Regis University and a Bachelor degree in Speech Communication from Metropolitan State College.*

*Tom joined the WHA team in November 2012 as the Director of IT Collaboration. Tom’s primary focus is to provide a proactive interface between the IT Directors from WHA member facilities, vendor partners and key organizations to ensure effective definition and delivery of collaborative healthcare and business applications.*

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