

# what's up?

NEWS FOR WESTERN HEALTHCARE ALLIANCE



## WHA pleased to offer new Non-Acute Supply Discounts through Premier and Adventist Health Purchasing Advantage

WHA physician clinic and ambulatory members and Healthcare Management clients can now access some of the best supply purchasing in the healthcare industry today through a new program with our preferred corporate partner, Premier Group Purchasing Organization and Adventist Health. Using the power of aggregated volume and a collaboration with Henry Schein, clinics and non-acute facilities can now reduce supply costs in the complete portfolio of medical/surgical supplies, pharmaceuticals, laboratory supplies, and equipment. Henry Schein makes inventory, billing and ordering simple and quick with simplified processes designed specifically for non-acute physician offices and clinics.

In addition to the great pricing on medical and pharmaceutical supplies, there are many other spend categories available with preferred pricing including cell phones and office supplies.

### Available Supply Categories

Employee Cellular Discounts: Verizon 22%, AT&T 25%  
 Information Technology  
 Office Supplies  
 Medical Supplies  
 Laboratory Supplies  
 Pharmaceuticals/Vaccines  
 Imaging Supplies  
 Exam Room Furniture  
 Medical Equipment  
 Construction Services  
 Housekeeping Supplies  
 Food Service  
 Waste Management

### Member Benefits

- No upfront costs to participate
- Average of 10-25% supply savings
- Aggressive acute care pricing provided to you for the products you purchase everyday
- Product formulary encompassing over 1250 key non-acute healthcare products, pharmaceuticals and equipment
- Easy application process to start saving money quickly
- Assistance with product standardization and high quality/lower cost alternatives
- Easy Web-based, fax, phone, iPad app ordering with Henry Schein



For more information about how your facility can participate contact Scot Mitchell at [scot.mitchell@wha1.org](mailto:scot.mitchell@wha1.org) or 970-683-5227. Program available to new Premier GPO clients only.

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Upcoming Events



Western  
Healthcare  
Alliance

## Pagosa Springs Medical Center Welcomed as Newest WHA Member at Board Retreat

*On August 6th the WHA Board of Directors voted Pagosa Springs Medical Center in as the newest member of WHA.*

Pagosa Springs Medical Center (PSMC) is nestled in one of the most beautiful mountain ranges in Colorado in the small resort town of Pagosa Springs. PSMC (formerly called Pagosa Mountain Hospital) opened in January of 2008 and is part of the Upper San Juan Health Service District that was formed in 1981. The District's boundaries include virtually all of Archuleta County and the portions of Hinsdale and Mineral Counties south of the Continental Divide.

PSMC is a Critical Access Hospital offering a full spectrum of healthcare services including 24/7 emergency room, digital mammography, orthopedic surgery, general surgery, gastroenterology, lab and diagnostic services, primary care rehabilitation services and more.

Looking forward, PSMC is planning a major expansion of primary care and hospital facilities which is slated to break ground this fall and open fall of 2016. The Dr. Mary Fisher Medical Foundation which supports the District in its effort to improve medical services through PSMC has been leading fundraising efforts for the expansion. The foundation works in partnership with a community of givers to support primary care, health and wellness programs, and expansion of services critical to meeting the community's growing healthcare needs. A total of \$533,021 was raised in 2014 from individuals, foundations, businesses, and corporations.

***Welcome Pagosa Springs Medical Center!***



*Rendering of expanded Pagosa Springs Medical Center facility which is expected to open in fall of 2016.*

*“Patients can feel secure knowing that our employees bring years of experience to this hospital, and their competence is combined with empathy and kindness.”*

– Brad Cochennet  
Chief Executive Officer  
Pagosa Springs Medical Center

PAGOSA SPRINGS  
**Medical Center**

Better health and wellness  
where you live



**[pagosaspringsmedicalcenter.org](http://pagosaspringsmedicalcenter.org)**

*Mission: The Upper San Juan Health Service District will be developed into a sustainable integrated health care resource system through service, leadership, and community partnership.*



## Jennifer Sadoff is Next Chief Executive Officer of Moab Regional Hospital



Moab Regional Hospital is excited to announce that Jennifer Sadoff has been selected by the Moab Valley Healthcare Board as their new Chief Executive Officer. For the past five months Jennifer has served as the interim Chief Executive Officer for the facility, and it was suggested by numerous hospital employees, physicians, and community members that she be considered for the position. Since January of 2012, Jennifer has held the position of Director of Marketing, Community Relations and Development at the hospital. She is known by her peers for her strong communication style, good people skills, and ability to collaborate.

***Congratulations Jennifer!***

*“We have an excellent team leader in Jen. She has a proven track record with our hospital and our Community.”*

– Mike Bynum

**Moab Valley Healthcare President  
and Board Chairman**

## Mountain Family Health Centers Becomes Best Companies to Work For Finalist



Mountain Family Health Centers (MFHC) has become a 2015 Best Companies to Work For in Colorado™ finalist via the Society for Human Resource Management (SHRM). Founded in 1948, SHRM is the world's largest Human Resource membership organization devoted to human resource management. Representing more than 275,000 members in over 160 countries, the Society is the leading provider of resources to serve the needs of HR professionals and advance the professional practice of human resource management.

MFHC is in the Top 10 of the medium sized companies, and will find out at an awards ceremony in October whether they're a top 3 company in the state. MFHC is the only medium-sized western Colorado company to make the finalist list.

***Congratulations Mountain Family Health Centers!***

## Brandi Payton Elected to the National Healthcare Collectors Association Board



Brandi Payton

Brandi Payton, Systems and Implementation Manager of Healthcare Management, a WHA company, has been elected to the Board of Directors of the National Healthcare Collectors Association (NHCA). Brandi has worked for Healthcare Management for 14 years and has extensive knowledge of operations within AR Services and A-1 Collection Agency. She has multiple certifications from the NHCA and designations through ACA International, which include Professional Collection Specialist, Healthcare Collections Management, Credit and Collection Compliance Officer, and Scholar designations. In April 2014, A-1 Collection Agency was named as an NHCA Certified Collection Agency.

***Congratulations Brandi!***

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**WHA Member News**

## UPCOMING EVENTS

<b>WHA IT Peer Network Meeting</b>	<b>Thursday, September 10th</b> 10:00 am – 2:00 pm Western Healthcare Alliance, Grand Junction
<b>WHA CFO Peer Network Meeting</b>	<b>Wednesday, September 23rd</b> 10:00 am – 2:00 pm Hotel Colorado, Glenwood Springs
<b>WHA LSN Peer Network Meeting</b>	<b>Tuesday, October 6th</b> 10:00 am – 2:00 pm Montrose Memorial Hospital, Montrose
<b>WHA HR Peer Network Meeting</b>	<b>Thursday, October 8th</b> 10:00 am – 2:00 pm Western Healthcare Alliance, Grand Junction
<b>WHA Rehab Peer Network Meeting</b>	<b>Friday, October 16th</b> 10:00 am – 2:00 pm Western Healthcare Alliance, Grand Junction
<b>WHA Communications &amp; Marketing Peer Network Meeting</b>	<b>Wednesday, October 21st</b> 9:00 am – 11:00 am Western Healthcare Alliance, Grand Junction
<b>WHA CNO/QIRM Peer Network Meeting</b>	<b>Thursday, October 22nd</b> 10:00 am – 2:00 pm Western Healthcare Alliance, Grand Junction

For more details regarding the WHA Peer Network Meetings, contact **Keely Cuervo** at **866.986.3595** or **keely.cuervo@wha1.org**.



**Western  
Healthcare  
Alliance**



**Strategic Leadership**



**Financial Strength**



**Operational Efficiencies**



**Clinical Excellence**



**Workforce Development**

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Upcoming Events

**Collaborating to Support and Sustain  
Quality Healthcare in All Our Communities**

**888.828.0011**

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